



## Paul T. Wible

SENIOR EXECUTIVE VICE PRESIDENT  
NATIONAL FINANCE GROUP

Paul Wible, Senior Executive Vice President and National Finance Group Head, joined the bank in 1992. He is a member of the bank's Executive Management Committee.

Wible is responsible for the bank's National Finance Group which encompasses five divisions. National Indirect Consumer Lending originates and services automobile loans and leases through a network of dealers within the Bank's 19-state footprint plus Georgia, Texas and Florida as well as recreational vehicle and marine loans nationally through a network of dealers and subsidiary Essex Credit Corporation. Direct Consumer Lending originates and services home equity loans and lines of credit and installment loans through the Bank's branch network. Mortgage Banking originates and services residential first mortgage loans through the branch network and a dedicated sales force. Credit and Debit Card Services is responsible for personal, small business and commercial credit and debit cards. Business Link originates commercial loans and lines of credit for small businesses through the branch network.

Prior to his current position, Wible was Executive Vice President responsible for the branches and business banking centers. Wible also held management positions in Consumer Finance and Consumer Credit Operations. Wible's prior experience includes finance and treasury related positions. He also spent five years with Ernst & Young in San Francisco.

Active in civic and professional affairs, Wible is a member of the American Institute of Certified Public Accountants; member of Pacific Bankers Management Institute Board of Directors, the senior governing body of the Pacific Coast Banking School; and a member of the Consumer Bankers Association Government Relations Committee and Auto Finance Committee.

Wible received his degree from St. Mary's College and holds a CPA license in California.